Solar Power in Europe:

Market Trends and System Integration

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What is SolarPower Europe?



- The new EPIA (European Photovoltaic **Industry Association**)
- A member led association representing organisations active along the whole value chain
- Shapes the regulatory environment and enhances business opportunities

Our members include the following leading companies































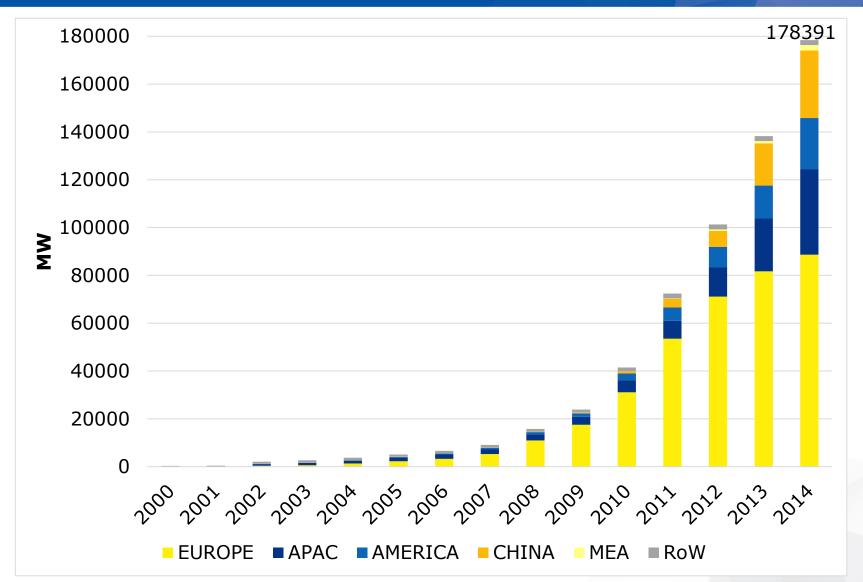






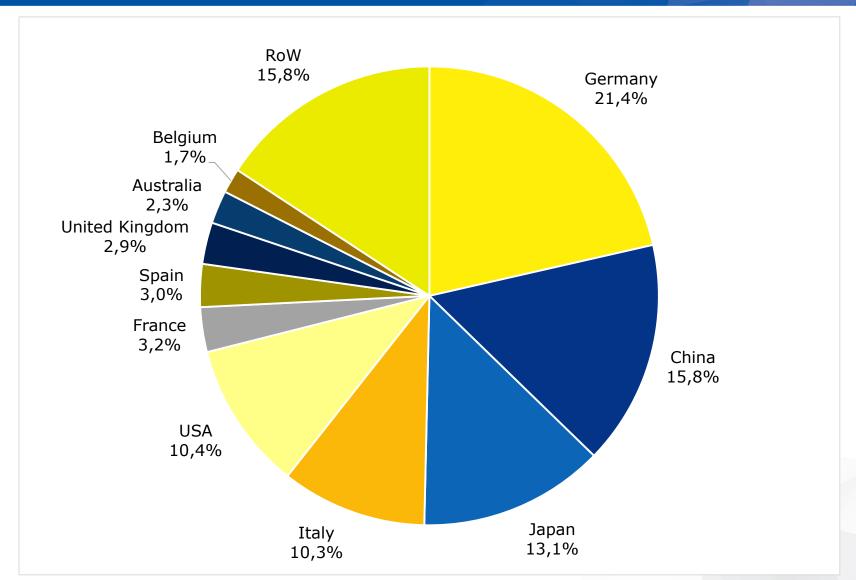


Evolution of global cumulative installed capacity





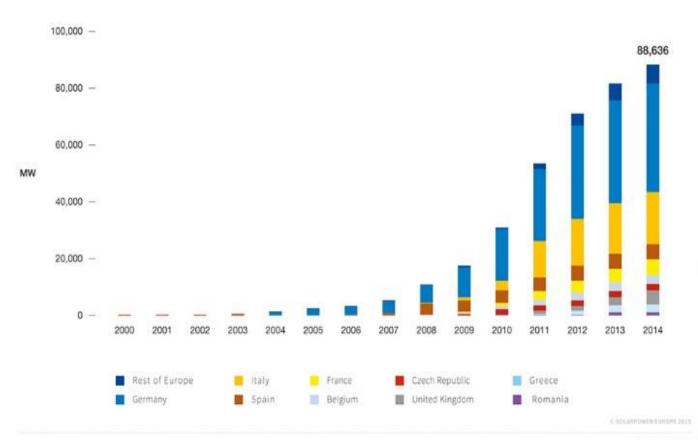
Global Solar PV cumulative capacity in 2014





Europe: The cradle of Solar

EVOLUTION OF EUROPEAN SOLAR PV CUMULATIVE INSTALLED CAPACITY 2000-2014



89 GW

4 MILLION PV SYSTEMS

3,5%

power needs of 30 million EU households





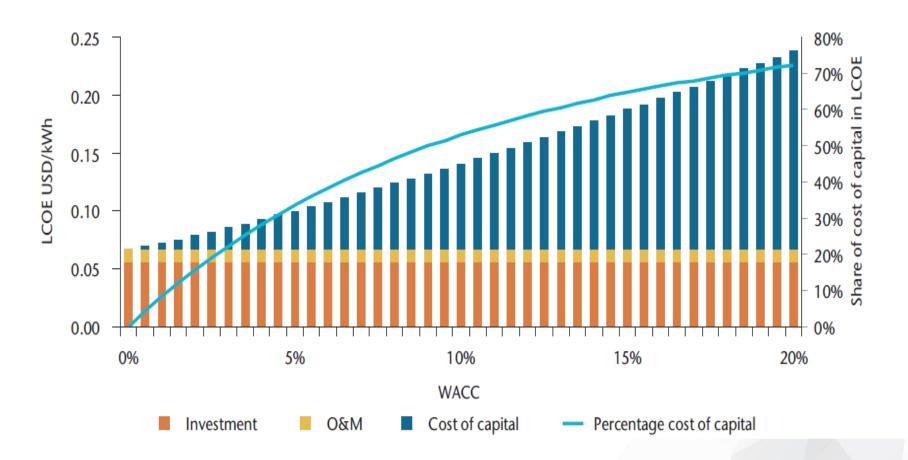
MESSAGE #1:

Long-term signals are needed



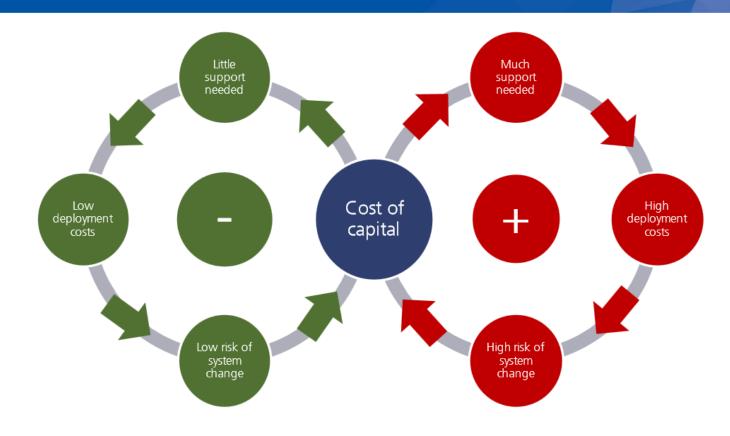
Cost of capital has a major impact on the cost of solar

When cost of capital reaches 9%, it makes up 50% of the LCOE





Reduce cost of capital via long-term signals



De-risking (CAPEX intensive) investments will make the energy transition cheaper



Source: DIA-CORE project

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MESSAGE #2:

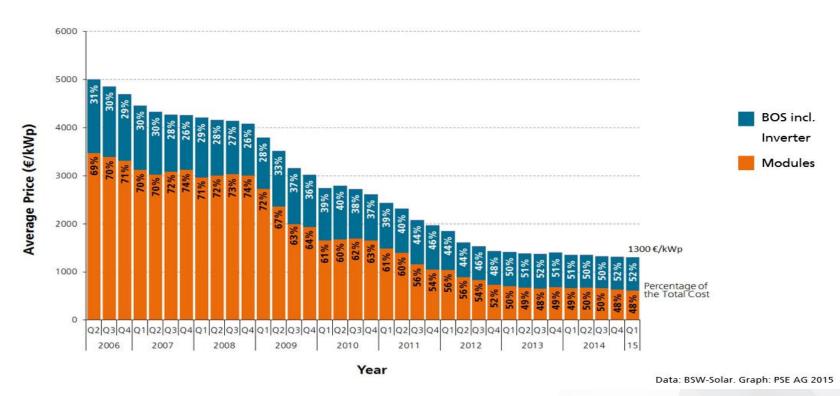
It's not just about financial support



Relative importance of soft costs is increasing

Streamlined administrative procedures and simplified grid connection processes are key to further drive down costs

Average Price for PV Rooftop Systems in Germany (10kWp - 100kWp)





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MESSAGE #3:

Grid operation and market design need to be adjusted



Where we have come from

Promotion of solar has been based on direct financial support:

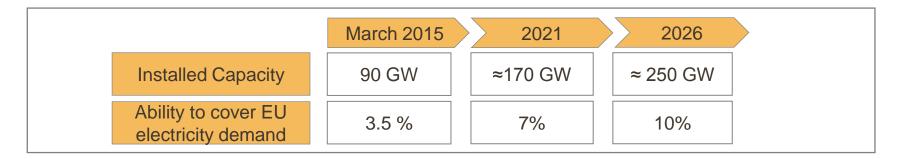
- Feed-in-tariff
- Net-metering
- → TSOs act(ed) as balance responsible parties (BRPs)



Not the end of the story

Solar PV Uptake:

- Support schemes delivered impressive cost reductions
- Generation cost competes with conventional generation
- Favourable cost developments at retail level



- Provision of grid services to TSOs and DSOs to become mandatory in several countries
- Market and system integration need to be adjusted for further European PV deployment
- Example: managing the eclipse in March 2015 was the first real stress test for the European grid



Key ingredients of a reliable power grid





Solar PV capabilities

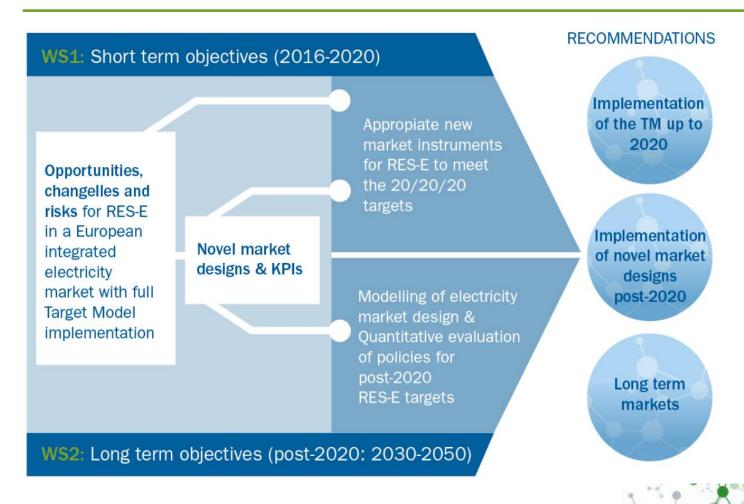
	PV	PV and Battery
Reactive Power	$\sqrt{}$	$\sqrt{}$
Negative balancing	$\sqrt{}$	$\sqrt{}$
Positive balancing	X	$\sqrt{}$
Self-regulated consumption	X	$\sqrt{}$

		Solar PV System Size							
		Small scale		Large scale		Aggregation			
		Tech.	Procedures	Tech.	Procedures	Tech.	Procedures		
Frequency	FCR								
	FRR								
	RR								
	FFR		\triangle		\triangle				
	RM								
Voltage	SSVC								
	FRCI				\triangle				





Market4RES: two work streams





Design options and specific assessment criteria for short-term effects of RES support

Design options assessed:

- ✓ Net metering of demand and generation per network user for computation of regulated charges
- ✓ Long-term clean energy auctions
- ✓ Long term clean capacity auctions
- ✓ Feed-In Tariffs (with Regulated Prices and with Auction)
- ✓ Feed-In Premiums regulated (with/without price cap and floors)
- ✓ Feed-In Premiums resulting from an auction (with/without price cap and floors)
- ✓ Certificate Schemes with Quota
- ✓ Support conditioned to the provision of grid support services
- ✓ No support scheme (conventional market remuneration)

Specific assessment criteria

- ✓ Efficiency (Cost reflectivity, Liquidity, Cost Causality)
- ✓ Robustness
- ✓ Implementability (Cost Efficiency, Barriers to RES participation in markets)
- √ Fairness





Most promising RES support schemes regarding their short term effects

Assessment Criteria

Design Options

Very High Grades

✓ LT clean capacity auction
 ✓ No support scheme (1)

High Grades

✓ LT clean energy auction

Average Grades

✓ Certificates

✓ FIP (auction)

Low Grades ✓ FIT

√ FIP (regulated)

✓ Net Metering

(1) Although with overall strong grades in the assessment criteria hereby considered, we would discard this design option since it performs very poorly under the Effectiveness criterion and, therefore, cannot comply with the policy objectives set for RES targets in the Longterm.





Most promising RES support schemes regarding their long term effects

Assessment Criteria

Design Options

High Grades

✓ FIP resulting from auction

✓ FIT with auction

✓ Long-term clean energy or capacity auction

✓ No support scheme ⁽¹⁾

Average Grades

✓ Certificate Schemes with Quota

✓ FIP regulated

Low Grades

✓ Net metering of Demand and Generation

✓ Provision of grid support services

✓ FIT with regulated prices

(1) Although with overall strong grades in the assessment criteria hereby considered, we would discard this design option since it performs very poorly under the Effectiveness criterion and, therefore, cannot comply with the policy objectives set for RES targets in the Longterm.





Pathway to open up opportunities

Steps for a reliable system integration

FAIR MARKET ACCESS FOR ALL PLAYERS

- Liquid and integrated short-term markets
- Shorter trading blocks and gate closures
- Re-definition of products and access criteria

THINKING BEYOND CAPACITY MECHANISMS

- Market to send signals
- Avoid lock-in

PROVIDING FRAMEWORK TO INVEST IN RES

- Strict implementation of 2020 framework
- (Smart) self-consumption
- Target-umbrella for 2030
- RES-legislation beyond 2020



SolarPower Europe: Preparing tomorrow

PV GRIL

Make it smart!































THANK YOU





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Design options and specific assessment criteria for long-term effects of RES support

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Specific assessment criteria

- ✓ Efficiency (Cost reflectivity, Liquidity, Diversity of products traded in the market and Market transparency)
- ✓ Effectiveness
- √ Robustness
- ✓ Implementability (Simplicity of the market, Experience with the implementation in other systems and Applicability to other time frames and contexts)





Most promising RES support schemes for each criterion: Long-term effects

Weakest Design Options

In-between Design Options

Strongest Design Options

Efficiency Criterion

- ✓ FIT with regulated prices
- ✓ Net metering of D and G
- ✓ Grid support services

✓ FIT with auction✓ FIP regulated

- ✓ LT clean energy or capacity auctions
- ✓ FIP resulting from auction
 - ✓ Certificate schemes
 - √ No support scheme

Effectiveness Criterion

- ✓ Grid support services
- ✓ No support scheme
- ✓ Net metering of D and G
- ✓ FIT with regulated prices✓ FIP regulated
- ✓ LT clean energy or capacity auctions
 - ✓ FIT with auction
- ✓ FIP resulting from auction
 - ✓ Certificate schemes

- Robustness Criterion
- ✓ FIT with regulated prices

- √ FIP regulated
- ✓ Certificate schemes
- ✓ Grid support services

- √ No support scheme
- ✓ LT clean energy or capacity auctions
- ✓ Net metering of D and G
- ✓ FIP resulting from auction
 - ✓ FIT with auction

Implementability
Criterion

- ✓ LT clean energy or capacity auctions
 - ✓ Certificate schemes
 - ✓ Grid support services
- ✓ FIP resulting from auction

- ✓ FIP regulated
- ✓ FIT with auction
- ✓ Net metering

- ✓ No support scheme
- ✓ FIT with regulated prices







Most promising RES support schemes regarding their long-term effects: arguments

Design Options

Weak points (-)

Strong points (+)

- ✓ FIP resulting from auction
 - ✓ FIT with auction
- ✓ Long-term clean energy or capacity auction
- ✓ Certificate Schemes with Ouota

- LT clean energy auction: Less easy to extend to wide areas and to a wide range of overall market designs since it probably requires a central buyer
- FIT with auction: Poor liquidity No need to trade as revenue is unrelated to spot market prices
- FIP resulting from auction & Certificate schemes: Increased project risk dependent on spot market prices may raise difficulties to finance new projects

- Tend to reveal the LT marginal cost of RES capacity in procurement schemes for new projects
- Tend to foster liquidity as revenues (partially) depend on spot market prices (<u>except</u> for FIT with auction)
- · Effective to meet LT RES targets
- Resilient to LT political intervention
- · Simple to understand by all stakeholders
- Easy access to information
- Implemented throughout several EU countries

- √ FIP regulated
- ✓ Net metering of Demand and Generation
 - ✓ Provision of grid support services
 - ✓ FIT with regulated prices

- May not reflect long term marginal cost of capacity for new RES projects in LT (may be set too high or too low)
- Does not foster liquidity in LT, or ST
- Difficulty to access information (discrimination may exist)
- Fail to meet LT RES targets
- Less resilient to LT political intervention (except for Net Metering)

- Implemented throughout several EU countries
- Easily extendable to wide areas and to a wide range of overall market designs

Most promising design options (overall high grades)



Discarded design options (overall low grades)





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- ✓ Certificate Schemes with Quota
- ✓ Support conditioned to the provision of grid support services
- ✓ No support scheme (conventional market remuneration)

Specific assessment criteria

- ✓ Efficiency (Cost reflectivity, Liquidity, Cost Causality)
- ✓ Robustness
- ✓ Implementability (Cost Efficiency, Barriers to RES participation in markets)
- ✓ Fairness (Difficulty to change support retroactively)





Most promising RES support schemes for each criterion: Short-term effects

Weakest Design Options

In-between

Design Options

Strongest Design Options

Efficiency Criterion ✓ FIT✓ Net Metering

✓ FIP (+without caps)✓ LT clean energy auction

✓ LT clean capacity auction

✓ Certificates

✓ No support

Robustness Criterion

✓ FIT (regulated)✓ FIP (regulated)

✓ FIT and FIP (auction)

✓ Certificates

✓ Net metering

✓ LT clean energy auction

✓ LT clean capacity auction ✓ No support

Implementability
Criterion

✓ FIT✓ FIP (regulated)

✓ LT lean energy and capacity auction

✓ Certificates

✓ FIP (auction, no caps)

✓ Net metering

✓ FIP (caps and auction)

✓ No support

Fairness Criterion

✓ FIT (regulated)

✓ FIP (regulated)

✓ FIT and FIP (auction)

✓ LT clean energy and capacity auction

✓ Certificates

√ No support







Most promising RES support schemes regarding their short-term effects: arguments

Design Options

- ✓ Long term clean capacity auction
- ✓ Long-term clean energy auction
 - ✓ Certificates
 - ✓ FIP (auction)

- ✓ FIP regulated
- ✓ Net metering
 - ✓ FIT
- ✓ Support conditioned to the provision of grid support

Weak points (-)

- FIP (auction), Certificates, and energy auction create non-negligible distortion of short term prices
- Distortions created by FIP (auction), Certificates, and energy auction are not stable
- Relevant amount of support provided
- Create some barriers to RES participation in markets

Strong points (+)

- Limited distortion of efficient short term signals (negligible for LT clean capacity auction)
- Tend to foster liquidity as revenues (partially) depend on spot market prices
- Certificates promote Cost Causality
- Resilient to political intervention
- All create relevant distortion of short term prices (FIT-largest, FIP regulatedrelevant, Net Metering-localized)
- FITs, Net Metering, and Voltage condition reduce liquidity in short term markets
- Prone to political intervention
- Large support for regulated FIT and FIP
- Create some barriers to RES participation in markets

- FIP regulated promotes liquidity in short term markets
- Low overall support involved in Net Metering
- Grid support condition reduces the amount of support mobilized

Most promising design options (overall strong grades)









Most promising RES support schemes from a global perspective

Design Options

Weak points (-)

Strong points (+)

- ✓ Long-term clean capacity auction
- ✓ Long-term clean energy auction
 - ✓ Certificates
 - ✓ FIP (auction)

- FIP (auction) and Certificates imply some project risk
- FIP, Certificates, and energy auction distort short term prices to some extent, and this distortion depends on system conditions
- LT clean auction difficult to extend to other markets (involves central buyer)
- Relevant amount of support provided
- Create some barriers to RES participation in markets

- Tend to reveal the marginal cost of RE capacity in LT procurement schemes for new projects
- Effective to meet LT RES targets
- Limited distortion of efficient short term signals
- · Tend to foster both LT and ST liquidity
- Certificates promote Cost Causality
- Resilient to political intervention

- √ FIP regulated
- ✓ Net metering
 - ✓ FIT
- ✓ Support conditioned to the provision of grid support

- May not reflect marginal cost of RES capacity for new projects
- Fail to meet LT RES targets
- All create relevant distortions of short term prices (FIT-largest, FIP regulatedrelevant, Net Metering-localized)
- FITs, Net Metering and , and Voltage condition reduce liquidity in short term markets
- Prone to political intervention
- Regulated FIP and FIT: Large support

- FIP regulated promotes liquidity in short term markets
- Low overall support involved in Net Metering
- Grid support condition reduces the amount of support mobilized
- Experience within the EU
- Can be extended to other systems



